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Message Text

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PAGE 01 PANAMA 03733 262248Z
ACTION COME-00

INFO OCT-01 ARA-10 EB-08 ISO-00 /019 W
----------000030 270840Z /10
R 262243Z MAY 78
FM AMEMBASSY PANAMA
TO SECSTATE WASHDC 7222

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E.O. 11652: N/A
TAGS: BENC, PN
SUBJECT: MAJOR PROJECTS: LA FORTUNA HYDROELECTRICL TURBINE GENERATOR TENDER

1. AMBASSADOR AND COM COUNSELOR DISCUSSED SUBJECT MAJOR PROJECT WITH MESSRS. DANIEL S. WILCOX AND C.T. CELLUCCI, WESTINGHOUSE VP FOR LATIN AMERICA AND DISTRICT MANAGER, RESPECTIVELY.

2. WESTINGHOUSE REPS APPRECIATED EMBASSY'S LIMITATION THAT IT COULD NOT GO BEYOND EXPRESSING INTEREST TO GOP OFFICIALS CONCERNED AT OCCASIONAL GATHERINGS.

3. WESTINGHOUSE REPS AGREED WITH AMBASSADOR'S OBSERVATION THAT IRHE IS GOP'S MOST STRAIGHT-FORWARD AGENCY AND GOP EVALUATION COMMITTEE (REF B) CONSISTS OF GOOD CROSS-SECTION OF GOP MINISTRIES.

4. WESTINGHOUSE'S TECHNOLOGY AND PERFORMANCE ARE WELL KNOWN TO THE PANAMANIANS. THE PROBLEM--AS EMBASSY UNDERSTANDS IT FROM RELIABLE TRADE SOURCE--IS THAT ASEA (REF B) IS HIGHLY SPECIALIZED IN HYDRAULIC TURBINES WHEREAS WESTINGHOUSE EXCELS IN STEAM TURBINES.

5. NEVERTHELESS, WE WILL DO WHAT WE CAN WHEN MEETING
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INFORMALLY WITH GOP OFFICIALS CONCERNED. JORDEN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Draft Date: 26 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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From: PANAMA
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Event:
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Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 2550036
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: LA FORTUNA HYDROELECTRICL TURBINE GENERATOR TENDER
TAGS: BENC, PN
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/12d7b695-c288-dd11-92da-001cc4696bcc
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